



# HOLIDAY VACATIONS

WE INVITE YOU & YOUR VALUED CLIENTS TO DISCOVER

## The Holiday Advantage


Our years of experience, professional relationships with worldwide travel suppliers, and dedication to personalized guest service assure your clients a carefree memorable vacation.


### QUICK FACTS


- » Part of the Xanterra Travel Collection
- » Sister companies include Windstar Cruises, VBT Bicycling Vacations, Country Walkers, Grand Canyon Railway, and more
- » Providing extraordinary getaways in the Continental U.S., Alaska, Hawaii, Canada, Europe, Australia, and beyond since 1973
- » Two-time recipient of Visit Anchorage's Tour Operator of the Year award
- » Proud member of




### WHAT SETS US APART?









 **Guaranteed Prices.** Tour prices are guaranteed once we receive a deposit. Any subsequent price increases by our suppliers are absorbed by Holiday Vacations.

 **Fully Refundable \$200 Deposit.** A deposit of only \$200 per person confirms your client's tour reservation and is fully refundable if canceled for any reason before the final payment date.

 **All tour prices include airfare and are commissionable at 10%.**

 **No Hidden Costs.** The price you see is the price you pay! With our highly inclusive approach to touring, you won't encounter any unexpected charges!

### EVERY HOLIDAY VACATIONS TOUR INCLUDES:

-  **All airfare.** We arrange your flights and monitor for changes and delays.
-  **Flights from more than 100 guaranteed U.S. airports nationwide.**
-  **All motorcoach transportation.**
-  **All accommodations** selected with high standards of comfort, service, amenities, and ideal locations.
-  **A professional Holiday Vacations Tour Director** brings a wealth of knowledge, helpfulness, and friendly personality to every trip.
-  **Complimentary baggage handling at hotels.**
-  **Many included meals** featuring authentic, regional cuisine.
-  **Loyalty credit.** We appreciate our guests! Your client will earn a loyalty credit after their trip that they can apply towards any future Holiday Vacations tour!

### Contact our Travel Advisor Sales Desk

Phone: 888-870-5584

Hours: Monday-Friday 8:00 am-5:00 pm CST

Email: [traveladvisorsales@holidayvacations.com](mailto:traveladvisorsales@holidayvacations.com)

Advisor Portal: [holidayvacations.com/travel-advisors](http://holidayvacations.com/travel-advisors)



# HOLIDAY VACATIONS

# Travel Advisor Sales Information

## COMMISSION STRUCTURE

- » Full 10% on all components of our tour packages, **including air and travel insurance!\***  
*\*Commission is not paid on any modifications to a tour package.*
- » Tours advertised by Holiday Vacations with a television or radio station offer 10% commission for a maximum of 4 total travel advisor clients.
- » Commissions paid approximately two weeks after client's departure.

## XANTERRA TRAVEL AGENCY REGISTRATION

- » If you are a travel professional that is new to working with us we ask that you complete an online registration form and include the proper documentation. Once this information is received and verified, we will establish an agency profile and you can proceed with agency bookings.
- » Proper documentation includes providing a valid ARC, IATA, TRUE, or CLIA number. Agencies must also upload a signed W-9.
- » Visit [holidayvacations.com/travel-agency-registration](https://holidayvacations.com/travel-agency-registration) to access the online registration.

## GROUPS

- » For additional information on booking agency groups of 10 or more, please contact our Travel Advisor Sales Desk at **888-870-5584** or [traveladvisorsales@holidayvacations.com](mailto:traveladvisorsales@holidayvacations.com)

## BOOKING PROCEDURE

- » Call Holiday Vacations at **888-870-5584** and ask for the Travel Advisor Sales Desk.
- » Check, VISA, MasterCard, Discover, American Express

## REBATING

- » Holiday Vacations prohibits the promotion or advertising of any tour for a price less than the published Holiday Vacations fare. Additionally, travel advisors may not pass along their commission rebates to clients.

## BOOKING TRANSFERS

- » Holiday Vacations will permit the transfer of an original booking placed by a guest directly with Holiday Vacations to a travel agency if it is prior to the tours final payment date, the request is made within two weeks of the original booking date, and the guest contacts Holiday Vacations to approve the transfer of the booking to the agency.

## CLIENT COMMUNICATION

- » In exchange for receiving commission, travel advisors are responsible for providing a high degree of service, including communicating all reservation details to the client in a timely manner.
- » Should a client contact us directly about a reservation, Holiday Vacations will advise the client to direct their communication to their travel advisor.

## TRAVEL ADVISOR DISCOUNT

- » Full-time advisors listed on their agency's IATAN list and travel companion receive a 15% discount off the published tour price.
- » Non-commissionable and no additional discounts or coupons apply.

Please call our **Travel Advisor Sales Desk** to request the discounted price.

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